



2701 E. Grauwylar Rd.  
Irving, Texas 75067  
1-800-BANCTEC  
[www.banctec.com](http://www.banctec.com)

## Executive Profile

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**Michael D. Fallin**  
**Senior Vice President, Corporate Marketing and**  
**President, Americas and Emerging Markets**

Michael Fallin, Senior Vice President, Corporate Marketing and President, Americas and Emerging Markets for BancTec, is responsible for the leadership and direction of BancTec Canada, U.S. Sales, Hardware and Software Services, Corporate Marketing, U.S. Business Process Outsourcing (BPO) and Emerging Markets.

Mr. Fallin joined BancTec from Electronic Data Systems Corporation (“EDS”), where he most recently served as a Vice President in the Industrial Manufacturing Division. Fallin began his career at EDS in 1975 as a Systems Engineering Manager after completing the EDS Systems Engineer Development Program. Fallin progressed through key management positions, including sales pursuit leader for enterprise relationships, Division Manager, Financial Industry Group and Vice President in the U.S. Southwest Region responsible for clients in the energy, telecommunications, manufacturing and financial industries.

His results-driven leadership earned him the EDS Inner Circle Award for outstanding performance. With more than 29 years of proven success managing large, diverse, global teams in multiple industries, Fallin has been recognized for focused results in growth, profitability and client satisfaction.

Fallin holds a bachelor's degree in Physics from West Georgia College and a bachelor's degree in Industrial Engineering from the Georgia Institute of Technology.

### **About BancTec**

BancTec helps clients around the world simplify the process of managing their information. Founded in 1972, the company provides a wide range of solutions for automating complex, high-volume and data-intensive business processes for clients in the financial services, healthcare, manufacturing, government, services and utilities industries. BancTec's offerings include business solutions, business process outsourcing, and infrastructure services. With headquarters in Dallas, BancTec is privately owned and serves clients in 50 countries. For more information on how BancTec can help you optimize information management, visit [www.banctec.com](http://www.banctec.com) or call 1-800-BANCTEC.